

# Specialist - Strategy & Diligence, Energy Insights

## QUALIFICATIONS

- University degree; MBA preferred
- Relevant experience in Oil & Gas, Power, Oil Field Services & Equipment, Renewable, LNG, oil & gas- or diligence-focused consulting or Private Equity
- Strong project management skills, including client leadership and team management
- Good understanding of the global energy industry, with specialist knowledge of one or more segments in the oil & gas value chain
- Commercial and entrepreneurial mindset

## WHO YOU'LL WORK WITH

You'll work with our Energy Insights team in Seoul, Korea. Energy Insights is part of McKinsey Solutions and McKinsey's New Ventures.

Energy Insights, a specialist data and analytics unit, provides distinctive analysis, insights, and support to energy players. We offer services along the oil and gas value chain, including exploration and production, refining and marketing, natural gas, trading and oil field services, and equipment. Energy Insights' dedicated specialists apply proprietary tools and methodologies and a data-driven approach. With our strong ties with McKinsey's oil and gas consulting practice and access to the expertise of the wider McKinsey network, our research and analysis yield knowledge available nowhere else.

New Ventures fosters innovation driven by analytics, design thinking, mobile and social by developing new products/services and integrating them into our client work. It is helping to shift our model toward asset-based consulting and is a foundation for – and expands our investment in – our entrepreneurial culture. Through innovative software as a service solutions, strategic acquisitions, and a vibrant ecosystem of alliances, we are redefining what it means to work with McKinsey.

As one of the fastest-growing parts of our firm, New Ventures has more than 1,000 dedicated professionals (including more than 800 analysts and data scientists) and we're hiring more mathematicians, data scientists, designers, software engineers, product managers, client development managers and general managers.

## WHAT YOU'LL DO

You will spend most or all of your time serving clients and developing proprietary insights and services.

This includes client engagement work – working as a team member for specific client studies side by side with key members of client organization. You'll develop detailed market sizing models which link back to fundamental drivers including back-casting, bridges to 3rd party or management estimates, and analysis of key sensitivities.

You'll conduct expert interviews to develop a view on key trends, uncertainties, and upsides within industry sub segments, and you'll deliver the analysis in client ready format on tight timelines.

Additionally, you'll participate in client development for both current and new clients at meetings or workshops. You'll also write proposals for new client engagements, support proprietary research and publications, and participate and contribute to conferences and workshops.

You will have an excellent opportunity to develop your consulting expertise serving senior oil & gas clients on the most challenging business questions, from strategy in the face of global energy trends to operational performance improvement and investment strategies.

You will help some of the world's leading PE firms identify and assess acquisitions in this sector. You'll work in a fast-growing and entrepreneurial client-facing business, with flexible and diverse opportunities for client impact, business building and personal growth. The experience you gain will help position you to advance to more senior roles with P&L responsibility and results-based compensation. You will benefit from extensive training and coaching, designed to strengthen your consulting capability and sector knowledge.